



# KILBURN ENGINEERING LTD.

Plot No. 6, MIDC Industrial Area, Saravali, Thane – 421 311 , Maharashtra. INDIA.

☎ : 91 2522 663 800 📠 : 91 2522 281026 ✉ : marketing@kilburnengg.com 🌐 : www.kilburnengg.com

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8<sup>th</sup> August, 2024

To  
The Corporate Relationship Department  
**BSE Limited**  
1st Floor, P.J. Tower  
Dalal Street, Fort  
Mumbai-400 001  
**Scrip Code : BSE 522101**

To,  
The Secretary  
**The Calcutta Stock Exchange Ltd.,**  
7 , Lyons Range,  
Kolkata – 700 001  
**Scrip Code : CSE 21022**

**Sub: Earnings Release**

Please find attached a copy of Earnings Release on the unaudited financial results of the Company for the quarter ended 30<sup>th</sup> June, 2024.

The above release will also be made available on the website of our Company at [www.kilburnengg.com](http://www.kilburnengg.com)

For **Kilburn Engineering Limited**

**Arvind Bajoria**  
**Company Secretary**  
**& DGM (Costing )**

M. no. ACS - 15390

Encl : a/a



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## Kilburn Engineering Limited: Q1 and FY 2025 Financial Results

**Thursday, August 8, 2024:** Kilburn Engineering Limited (KEL), a premier manufacturer of drying and energy management systems for diverse industries, announces its standalone and consolidated financial results for the quarter ending June 30, 2024.

### Financial Highlights

*Consolidated Results (Post-M.E. Energy Acquisition on February 20, 2024)*

(Rs. Lacs)	Q1 FY 2025	FY 2024
Income from Operations	8,548	32,948
Operating EBITDA	1,846	7,638
EBITDA Margin %	21.59%	23.18%
Profit Before Tax	1,472	6,693
Profit After Tax	1,158	5,054

### Standalone Results

(Rs. Lacs)	Q1 FY 2025	Q1 FY 2024	% Increase/ (Decrease)	FY 2024
Income from Operations	6,381	6,668	(4.30%)	29,321
Operating EBITDA	1,647	1,174	40.37%	6,489
EBITDA Margin %	25.81%	17.60%		22.13%
Profit Before Tax	1,359	948	43.35%	5,550
Profit After Tax	1,070	710	50.70%	3,969

### Key Consolidated Metrics

- **Revenue from Operations:** Rs. 85.48 Crores
- **Operating EBITDA:** Rs. 18.46 Crores
- **EBITDA Margin:** 21.59%
- **Profit Before Tax:** Rs. 14.72 Crores
- **Profit After Tax:** Rs. 11.58 Crores
- **Diversified Order Backlog:** Rs. 371 Crores (as of June 30, 2024)

### Key Standalone Metrics

- **Q1 EBITDA:** Rs. 16.47 Crores (25.81% margin, up from Rs. 11.74 Crores (17.60%) in Q1 FY 2024)
- **Q1 Profit Before Tax:** Rs. 13.59 Crores (up from Rs. 9.48 Crores in Q1 FY 2024)
- **Orders Secured:** Rs. 160 Crores in Q1, indicating strong demand for KEL products



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## Management Insights

**Mr. Ranjit Lala, Managing Director, commented:** "The year has started on a strong operational note with the company delivering a healthy EBITDA even with revenue growth for the quarter being contained mainly on account of delays in manufacturing clearances from certain customers. We expect these orders to be executed in the coming few quarters and are confident of achieving strong revenue growth in the remaining quarters due to the pending order book. Furthermore, the proposed acquisition of the manufacturing unit at Ambarnath will enable us to cater to the increased order intake and ensure timely execution of the same."

**Mr. Amritanshu Khaitan, Director, added:** "The year has started on an optimistic note with Kilburn booking over Rs. 160 crores of orders in the quarter gone by. It was very heartening to see in the quarter M.E. Energy bagging its first order from the cement sector for a biomass-fired hot air generator and Kilburn bagging its largest order in the carbon black sector for 6 rotary dryers. The pending order book of the group stands at Rs. 371 crores, which gives me the confidence for the company to cross the Rs. 500 crores milestone in revenue this year. We are confident in delivering this turnover with a healthy bottom-line growth aided by economies of scale and a more profitable product mix."

## Future Outlook

Expectations for medium-term business performance remain robust, supported by a substantial backlog of orders in diversified sectors and a strong enquiry pipeline of approx. Rs.2000 cr. India's economic outlook appears promising, which is likely to improve the finalisation of orders. Consequently, Kilburn stands to benefit from relatively stronger domestic conditions and other favourable factors such as an improved business environment and increased credit availability, which are expected to generate more domestic business opportunities and sustained growth. The export market also continues to see traction, which should increase the export share in the total business for the year.

## About Kilburn Engineering Limited

Kilburn Engineering Limited (BSE Code: 522101), with nearly four decades of industry experience, specializes in process design, engineering, and manufacturing equipment for industries including carbon black, chemicals, petrochemicals, steel, pharmaceuticals, tea, and fertilizer. KEL's state-of-the-art facility in Thane, Maharashtra, spans 8 acres and includes an in-house pilot facility for material testing. M.E. Energy, a subsidiary of Kilburn, operates a manufacturing facility in Pune, Maharashtra, spanning 5 acres.

For more information, visit [www.kilburnengg.com](http://www.kilburnengg.com) or contact: Arvind Bajoria, Company Secretary Kilburn Engineering Limited Email: [cs@kilburnengg.com](mailto:cs@kilburnengg.com)