



# **KILBURN ENGINEERING LTD.**

Plot No. 6, MIDC Industrial Area, Saravali, Thane – 421 311 , Maharashtra. INDIA.

☎ : 91 2522 663 800 📠 : 91 2522 281026 ✉ : marketing@kilburnengg.com 🌐 : www.kilburnengg.com

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27<sup>th</sup> May, 2024

To  
The Corporate Relationship Department  
**BSE Limited**  
1st Floor, P.J. Tower  
Dalal Street, Fort  
Mumbai-400 001  
**Scrip Code : BSE 522101**

To,  
The Secretary  
**The Calcutta Stock Exchange Ltd.,**  
7 , Lyons Range,  
Kolkata – 700 001  
**Scrip Code : CSE 21022**

**Sub: Earnings Release – Q4 & FY : 2024**

Please find attached a copy of Earnings Release on the consolidated and standalone financial results for quarter and financial year ended 31<sup>st</sup> March, 2024.

The above release will also be made available on the website of our Company at [www.kilburnengg.com](http://www.kilburnengg.com)

Yours faithfully,

For **Kilburn Engineering Limited**

**Arvind Bajoria**  
**Company Secretary**  
**& DGM (Costing )**

**M. no. ACS - 15390**

Encl : a/a



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## Kilburn Engineering Limited: Q4 and FY 2024 Financial Results

**Monday, May 27, 2024:** Kilburn Engineering Limited (KEL), a premier manufacturer of drying and energy management systems for diverse industries, announces its standalone and consolidated financial results for the quarter and year ending March 31, 2024.

### Financial Highlights

#### Consolidated Results (Post-acquisition of M.E Energy Pvt. Limited on February 20, 2024)

(Rs. Lacs)	Q4 FY 2024	FY 2024
Income from Operations	12,152	32,948
Operating EBITDA	3,062	7,640
EBITDA Margin %	25.20%	23.19%
Profit Before Tax	2,841	6,693
Profit After Tax	2,310	5054

### Standalone Results

(Rs. Lacs)	Q4 FY24	Q3 FY24	Q4 FY23	FY-2024	FY-2023
Income from Operations	8,525	7,280	6,668	29,321	22,153
Operating EBITDA	1,910	1,724	1,155	6,487	3,467
EBITDA Margin %	22.40%	23.68%	17.32%	22.13%	15.65%
Profit Before Tax	1,697	1,482	1,337	5,549	3,877
Profit After Tax	1,224	1,031	1,234	3,967	3,014

### Key Consolidated Metrics

#### Key Standalone Metrics

- **Q4 EBITDA:** Rs. 19.10 Crores (22.40% margin, up from Rs. 11.55 Crores (17.32%) in Q4 FY23)
- **Revenue Growth:** 27% YoY increase (Rs. 85.25 Crores in Q4 FY24 vs. Rs. 66.68 Crores in Q4 FY23)
- **Orders Secured:** Rs. 79 Crores in Q4, indicating strong demand for KEL products
- **Dividend:** Recommended dividend of Rs.2/- per equity share (subject to approvals)

### Leadership

- **New Board Member and CTO:** Mr. Vijay Kartha, MD of M.E. Energy Pvt Ltd, has been appointed as an Additional Director and designated as Chief Technology Officer.

### Management Insights



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Mr. Ranjit Lala, Managing Director, commented:

"Post-acquisition of M.E. Energy, we are happy to report a strong set of numbers with both our revenue from operations and EBITDA showing significant growth. Backed by a robust order book and more orders on the horizon, we are confident of sustained growth in the coming years. We remain committed to improving profitability by focusing on quality and timely execution of ongoing projects."

Mr. Amritanshu Khaitan, Director, added:

"Following the strategic acquisition of M.E. Energy, we're enthusiastic about our trajectory for the upcoming year in the fields of drying solutions and energy management. As we embark on scaling up operations, we anticipate surpassing significant milestones, propelling Kilburn towards greater success and market leadership in these sectors. With each milestone, we will reinforce our position not only as a technology solution provider but as trusted partners empowering our customers to thrive in an ever-evolving landscape."

### *Future Outlook*

KEL remains optimistic about future quarters, buoyed by a healthy order book and pending inquiries exceeding Rs. 2,000 Crores. Significant inquiries are coming from the carbon black, oil and gas, petrochemical, chemical, and steel industries. The company anticipates continued turnover growth, leading to higher EBITDA and PBT driven by economies of scale. Increase in free cash flows should enable the company to be net debt free in the coming years.

### **About Kilburn Engineering Limited**

Kilburn Engineering Limited (BSE Code: 522101), with nearly four decades of industry experience, specializes in process design, engineering, and manufacturing equipment for industries including carbon black, chemicals, petrochemicals, steel, pharmaceuticals, tea, and fertilizer. KEL's state-of-the-art facility in Thane, Maharashtra, spans 8 acres and includes an in-house pilot facility for material testing. M.E. Energy, a subsidiary of Kilburn, operates a manufacturing facility in Pune, Maharashtra, spanning 5 acres.

For more information, visit [www.kilburnengg.com](http://www.kilburnengg.com) or contact:

Arvind Bajoria, Company Secretary  
Kilburn Engineering Limited  
Email: cs@kilburnengg.com

### **Disclaimer**

Certain statements in this document are forward-looking and subject to risks and uncertainties, including regulatory changes, industry trends, and economic developments. Kilburn Engineering Limited disclaims any obligation to update these forward-looking statements publicly.