



KILBURN ENGINEERING LTD.

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Date : 17th August, 2026

To

The Corporate Relationship Department

BSE Limited

1st Floor, P.J. Tower

Dalal Street, Fort

Mumbai-400 001

Scrip Code : BSE 522101

Sub : Investors' Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an Investor Presentation – Q1 FY27 on the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30th June 2026.

The presentation is being made available on the website of the Company i.e. www.kilburnengg.com.

This is for your information and record.

Thanking you,

Yours sincerely,

For **Kilburn Engineering Limited**

Abhijit Mehta

Company Secretary & Compliance Officer

Encl :A/a

KILBURN ENGINEERING LTD

Building India's Most Comprehensive Industrial
Thermal & Process Technology Business



Investor Presentation Q1 FY27



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KILBURN ENGINEERING: INDIA'S INDUSTRIAL PROCESS TECHNOLOGY CONSOLIDATOR



Consolidating fragmented industrial process technology businesses into a **single engineering ecosystem**

Deliberate building of a **technology-led** industrial enterprise / company

Key Pillars



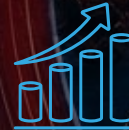
**Technology
Platform
Consolidation**



**Industrial
Productivity +
Energy Transition**



**Acquisition-led
Capability
Expansion**



**Scalable Capital
Allocation
Engine**

STRATEGIC STRENGTHS & GROWTH CATALYSTS



Industrial Process
Technology Consolidation

Industrial Technology
Portfolio Expansion

Energy Transition
Solutions

Capital Allocation &
Acquisition Flywheel

Global Technology
Leadership

Cross Selling
Ecosystem

Years of Rich Experience

40+

Installations Globally

3,000+

Workforce

200+

Sectors Catered by Products
& Solutions

20+

EVOLUTION OF KILBURN

Kilburn is evolving from a traditional process equipment manufacturer into India's leading industrial process technology provider through proprietary engineering capabilities, strategic acquisitions, energy-transition solutions and disciplined capital allocation.



Traditional Process
Equipment Manufacturer



Thermal Engineering
Leader



Strategic
Acquisitions



Integrated Industrial
Technology Platform



India's Industrial Process
Technology Champion



INDUSTRIAL TECHNOLOGY PORTFOLIO



Technology Platform

Application

 Process Drying

 Heat Transfer

 Thermal Engineering

 RF Technology

 Waste Heat Recovery

 Material Handling

 Precision-engineered Enclosures



Chemicals, Food

Refining, Petrochemicals

Energy Efficiency

Advanced Drying

Decarbonization

Industrial Processes

Batteries, Electrical Systems

Kilburn owns a portfolio of industrial technologies that can be combined into higher-value process solutions across **20+ sectors**

ACQUISITION FLYWHEEL



A self- reinforcing flywheel driving **sustainable growth**,
stronger capabilities & **long-term value creation**



BUILDING INDIA'S INDUSTRIAL TECHNOLOGY BUSINESS



Three specialist companies



ONE INTEGRATED INDUSTRIAL TECHNOLOGY BUSINESS



One Customer



Multiple Solutions

Kilburn has built a **diversified industrial technology platform**, is **entering significantly larger addressable markets** such as **data-centre infrastructure** and **global fertiliser projects**, has the **balance sheet and manufacturing capacity to scale**, and has a **INR 40,000+ mn opportunity pipeline** supporting the next leg of growth.

PROCESS DRYING & THERMAL SYSTEMS AND SOLUTIONS

CORE CAPABILITIES



Customised industrial drying systems (Rotary, Fluid Bed, Flash, Paddle, Spray, Calciner)



Air / Gas / Liquid drying packages



Solvent & vapour recovery



Heat exchangers, pressure vessels, reactors, columns & silos



Material handling systems

KEY INDUSTRIES



Chemical & Petrochemicals



Fertilizers



Carbon Black



Pharmaceuticals



Oil & Gas



Nuclear



Power



Tea & Food



40+ years

of specialised process engineering and critical application experience

Foundation technology

layer for solid, liquid and gas processing

Established customer relationships

and qualification credentials in high-entry-barrier sectors

Integrated Solutions

Base on which acquired technologies are cross-sold and integrated into complete process solutions

ENERGY EFFICIENCY



STRATEGIC CAPABILITY



Waste Heat Recovery



Thermal Process Engineering



Industrial Heating



Energy Optimisation



INDUSTRIES

Steel, Power, Cement,
Chemicals, Paper,
Refineries among others

KILBURN
ENGINEERING LTD



STRATEGIC BENEFITS



Energy Transition



Higher Engineering Content



Larger Projects



ESG Positioning



Margin Expansion

RADIO FREQUENCY ENGINEERING



Food

Textiles

Wood

Medical

Applications

Fiberglass

Basalt Fibre

Advanced Materials

Composite Manufacturing & others

Existing RF Technology Business → Precision Sheet-Metal Fabrication → Global Power Infrastructure OEMs
→ Data-Centre & Electrical Infrastructure Opportunity



“Built on Precision sheet-metal engineering, now a leading engineered-enclosure partner for global power and data-centre infrastructure OEMs, with orders from these customers validating our capabilities.”

SYNERGIES BEING REALISED



COMMERCIAL

Cross-selling of RF drying, thermal drying, heat recovery & precision enclosure solutions

Ability to offer **integrated** process lines instead of standalone equipment



OPERATIONAL

Shared **engineering resources** and design capabilities

Combined **manufacturing** and fabrication strength

Improved **cost efficiencies** at group level



STRATEGIC

Entry into new **high-growth verticals** (including data-centre & electrical infrastructure)

Stronger **ESG positioning** through waste-heat and efficiency solutions

Foundation for the next phase of **technology acquisitions**

TECHNOLOGY-LED SYSTEMS & SOLUTIONS



Platform Capability	Key Solutions	Primary Application Areas
 Process Drying & Thermal Systems	❖ Rotary, Fluid Bed, Flash, Paddle, Spray Dryers, Calciners, Package Drying Systems, Heat Exchangers, Pressure Vessels, Reactors, VFBD, Air Cooling Unit and Heavy Water Vapour Recovery Systems for Nuclear Power Plant	❖ Speciality Chemicals, Petrochemicals, Fertilisers, Pharmaceuticals, Carbon Black, Oil & Gas, Nuclear, Power, Mineral & Mining, Soda Ash, etc. 
 Energy Efficiency & Thermal	❖ Waste Heat Recovery Systems, Industrial Heating Systems, Thermal Oil Heaters, Energy Optimisation Packages	❖ Iron & Steel, Food & FMCG, Cement, Power, Paper, Refineries, Energy-intensive industries, etc. 
 RF Technology	❖ Radio Frequency Drying & Heating Systems, Sheet Metal Fabrication	❖ Food Processing, Textiles, Wood, Paper, Fiberglass, Basalt Fibre, Composites, Specialty Materials, etc. 
 Integrated Platform Offerings	❖ Combined process lines, drying + heat recovery, multi-technology packages	❖ Cross-sector, higher-ticket projects 

TECHNOLOGY-LED SYSTEMS & SOLUTIONS



Rotary Dryers & Coolers



Silos



Oil Field Systems



Fluid Bed Dryers



Heat Exchangers

TECHNOLOGY-LED SYSTEMS & SOLUTIONS



Centrifugal Fans



Fired Energy Systems



Special Energy Systems



RF Drying Systems



Energy Savings Systems

MANUFACTURING FOOTPRINT & CAPABILITIES



Saravali, Bhiwandi (Thane), Maharashtra

Core process equipment, heavy fabrication, drying systems, pressure vessels & heat exchangers

Pune, Maharashtra

Thermal systems, waste heat recovery equipment, industrial heating packages

Pune, Maharashtra

RF drying & heating systems, precision manufacturing, R&D

Theale, Berkshire, UK

RF technology manufacturing & support for international markets

Combined Capabilities

- Heavy and precision fabrication
- Specialised material handling
- Titanium clean-room capability
- Machining, rolling, welding, assembly and testing
- Design-to-commissioning engineering support



Ability to manufacture and integrate multiple technologies under one group



Flexibility to execute both large critical process packages and high-precision specialty systems



Geographic spread supporting domestic execution and international deliveries

The Group's manufacturing base supports the full range of process drying, energy-efficiency and RF technology solutions, enabling integrated project delivery rather than standalone equipment supply.

MANUFACTURING SCALE-UP



**Expansion underway and
Expected to be completed
by Q3 of FY27**



**Ongoing Expansion at
Kilburn's Saravali Plant**

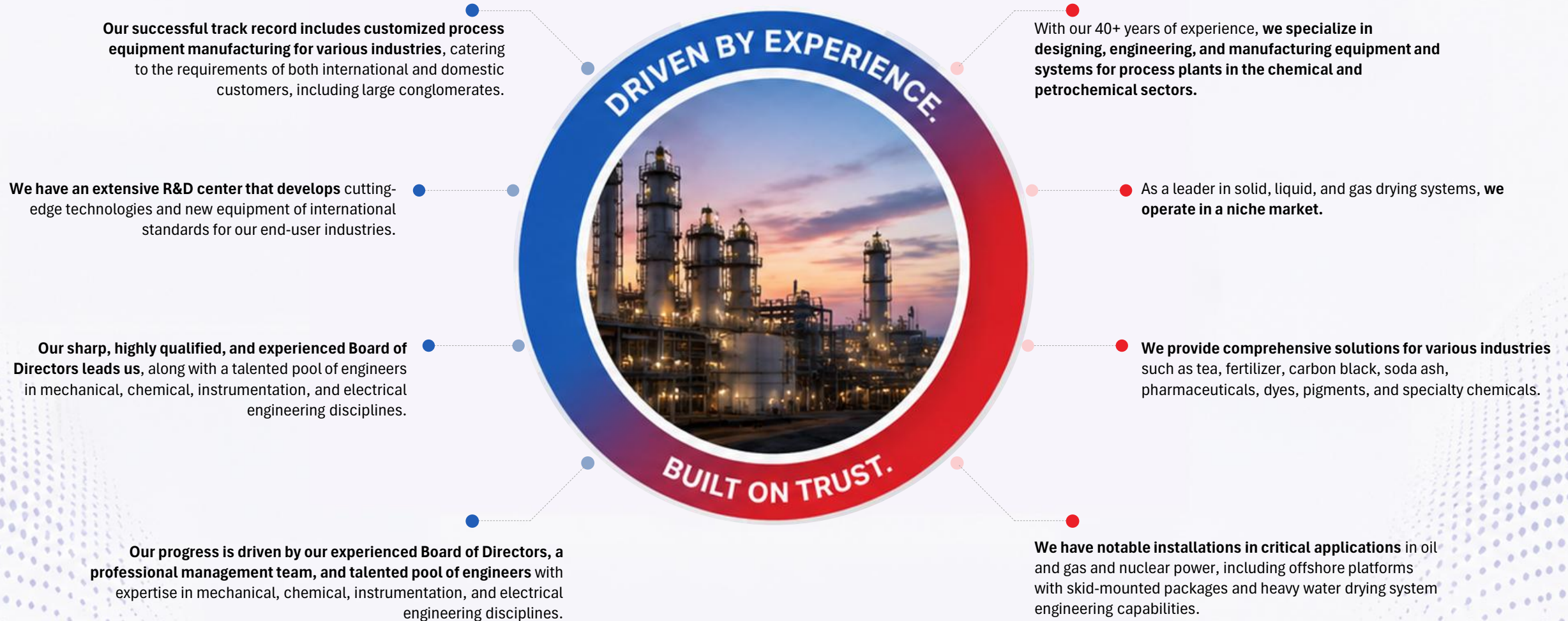
**Phase 2 Expansion at
M.E. Energy's Pune Plant**

**Group manufacturing infrastructure
being built | to support > INR 1,000 crore
annual revenue capacity, converting the
revenue ambition into a capacity-
backed roadmap**

**Significant Capacity Expansion of
Precision-engineered enclosures
(advanced sheet metal engineering) at
Monga Strayfield's Pune Plant**

Under Planning Phase

DESIGNED FOR GROWTH, TRUSTED FOR EXCELLENCE



OUR VALUED CLIENTELE : A BRIEF OVERVIEW (1/3)



Petrochemicals



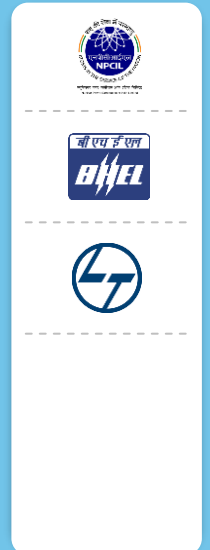
Speciality Chemicals



Carbon Black



Power



Oil & Gas



Pharmaceuticals



OUR VALUED CLIENTELE : A BRIEF OVERVIEW (2/3)



Food & FMCG



Soda Ash



Fertilizer



Metals, Iron & Steel



Minerals, Mining & Others



OUR VALUED CLIENTELE : A BRIEF OVERVIEW (3/3)



Auto



Textiles



Fiber Glass



OUR GLOBAL PRESENCE



● Exporting nation ● Collaborators and technical associates

WAY FORWARD

Build & Establish Kilburn as India's leading industrial process technology platform with growing global relevance.



FY27 Outlook:

Expected Revenue > **INR 7,000 mn**

EBITDA Margin ~**20%**

Targeting Order Intake > **INR 8,000 mn**

Active Enquiry Pipeline > **INR 40,000 mn**

**EXECUTION AND ORDER CONVERSION
EXPECTED TO BE H2-WEIGHTED**

01



Successful entry into **global fertiliser EPC vendor ecosystem** with multiple enquiries & **Validated** presence and capabilities in **data-centre / power infrastructure OEMs**

02



Explore **new and niche areas** of application by leveraging the **successful integration of world-class technologies** (process drying, waste heat recovery, RF systems, precision sheet metal engineering), in addition to primary sectors.

03

Continue to **enjoy cost advantages** available to the **Indian** manufacturing industry relative to **global players**, and actively utilise this opportunity. Maintain **focus** on both **domestic** and **international markets**.

04

Key Priorities

Scale energy-transition and higher-engineering-content projects

Accelerate cross-selling across the three technology platforms

Protect healthy margins through richer mix and operating leverage

Pursue selective technology acquisitions that strengthen the platform

Q1 FY27 | BUILDING FOR AN H2-WEIGHTED YEAR



Q1 performance remained resilient despite timing-related revenue deferments

- Revenue impacted by **customer delivery schedules** and **project execution moving into subsequent quarters**
- Operating **EBITDA margin remained healthy at 20.1%**, reflecting disciplined cost management and project execution



Order environment remains strong, conversion timing slower

- **INR 1,900 Mn** order inflows secured in **FY27 YTD** (as of 14th August, 2026)
- Geopolitical uncertainty, particularly in the Middle East, has **extended customer decision cycles** and **delayed order conversion**
- Expecting **order conversion to accelerate in H2 of FY27**



Entering the Data Centre Infrastructure Ecosystem

Orders for **engineered-enclosure** from leading global **UPS** and **data-centre infrastructure** companies.



Strengthened balance sheet

~**INR 970 Mn** (balance amount) received from conversion of 3.0375 Mn warrants at INR 425/share, **strengthening capacity to fund growth, working capital and expansion**

Healthy Growth Outlook

Maintains a **strong active enquiry pipeline INR 40,000 Mn** of across core industrial sectors, supporting future growth visibility.

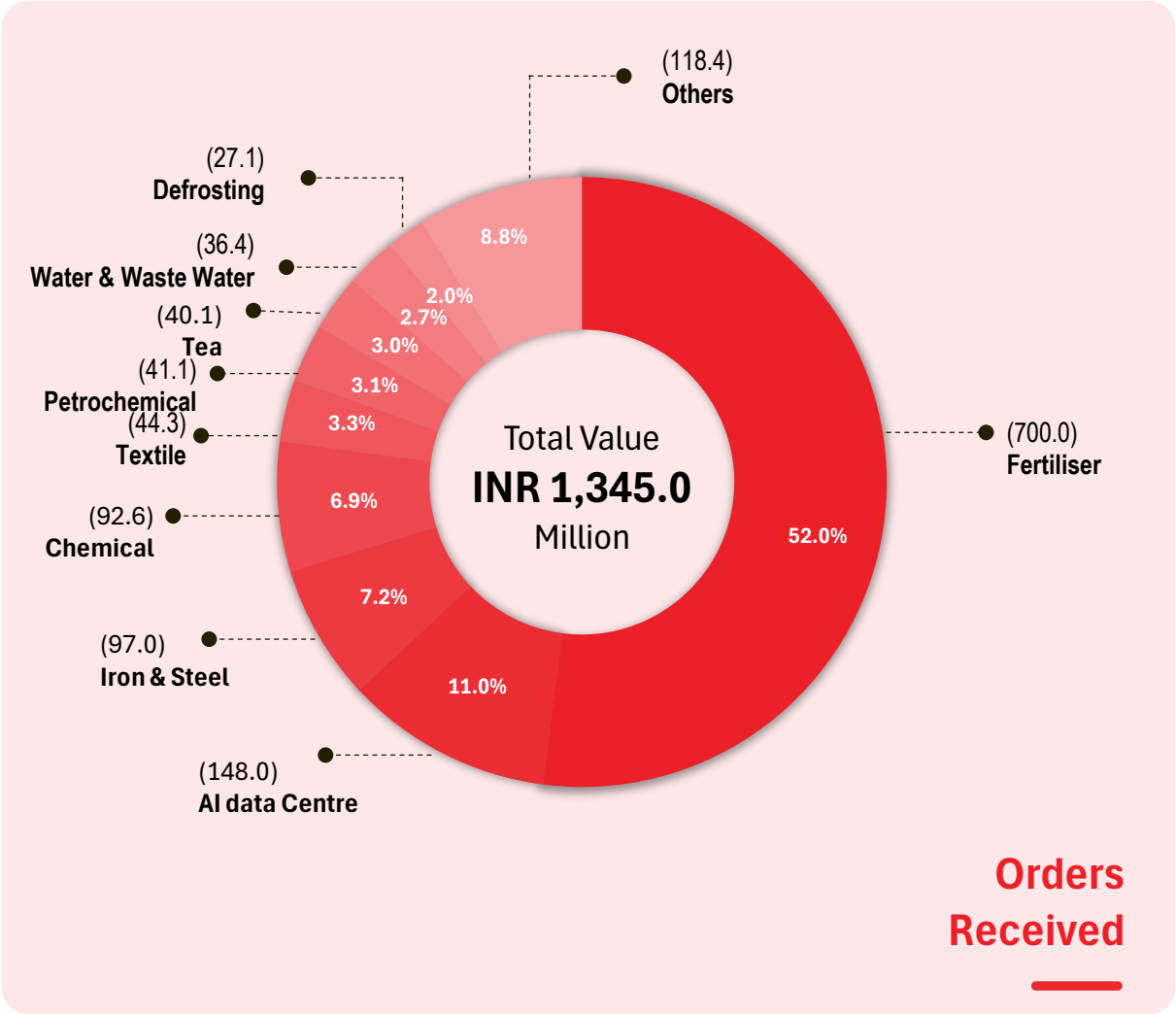
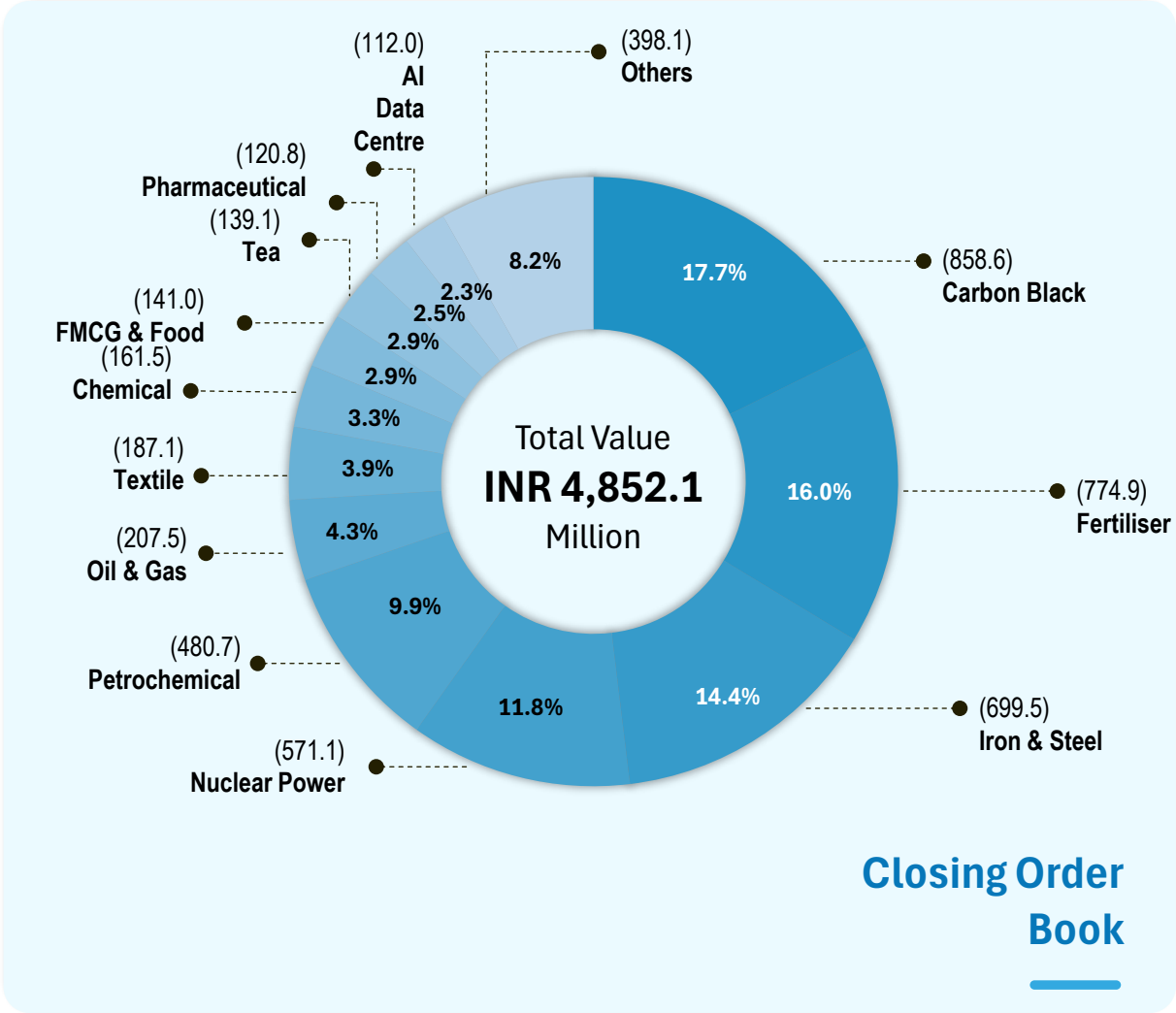
Net Debt Free
(as on 30th June 2026)

KEL's Closing Order Book stood at **INR 4,852 Mn (consolidated)** as on 30th June 2026

MULTI-SECTORAL ORDERS RECEIVED

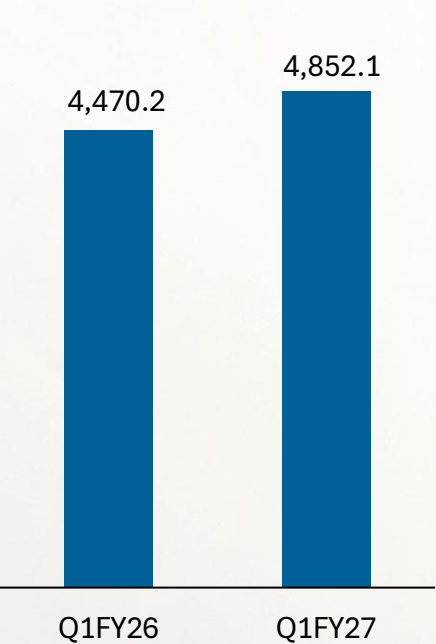


Q1'FY27 (Consolidated - Value INR in Million, Share in %, as on 30th June 2026)

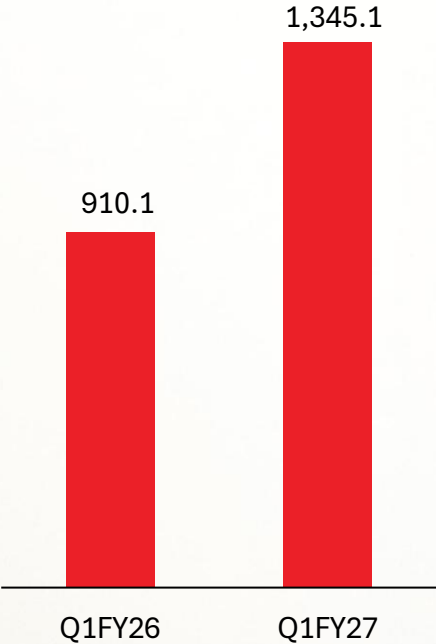


STRONG ORDER BOOK (CONSOLIDATED)

Closing Order Book



Orders Received



(INR In Million, Consolidated)

Particulars	Consolidated
Opening Order Book	4,674.4
[+] Orders Received	1,345.1
[-] Orders Executed	1,167.4
Closing Order Book (as on 30 th June 2026)	4,852.1

FINANCIAL METRICS



Quarterly Income Statement (Consolidated)

Particulars (INR Mn)	Q1FY27	Q4FY26	Q1FY26	YoY%	FY26	FY25	YoY%
Total Income from Operations	1,205.2	1,966.0	1,317.7	(8.5)	6,432.9	4,276.2	50.4
Total Expenditure	962.9	1,514.8	959.3	0.4	4,816.6	3,227.5	49.2
EBITDA	242.3	451.2	358.4	(32.4)	1,616.3	1,048.6	54.1
EBITDA Margin (%)	20.1	23.0	27.2	-	25.1	24.5	+60 bps
Other income	-	-	-	-	12.2	-	-
Depreciation	29.9	29.4	28.1	6.2	116.6	73.3	58.9
EBIT	212.4	421.8	330.3	(35.7)	1,511.9	975.3	55.0
Interest	37.0	51.2	33.8	9.3	150.6	148.7	1.3
Profit Before Tax	175.5	370.6	296.5	(40.8)	1,361.3	826.6	64.7
Tax	44.6	122.0	83.4	(46.5)	399.3	202.7	96.9
Profit After Tax	130.9	248.6	213.1	(38.6)	962.0	623.9	54.2
PAT Margin (%)	10.9	12.6	16.2	-	15.0	14.6	+36 bps
Reported Earnings Per Share (INR)	2.39	4.91	4.44	(46.2)	19.02	13.94	36.4

ANNUAL INCOME STATEMENT (Consolidated)



Income Statement (INR Mn)	Standalone		Consolidated		
	FY22	FY23	FY24	FY25	FY26
Total Income from Operations	1,227.5	2,215.3	3,331.4	4,276.2	6,432.9
Expenses	1,097.9	1,868.6	2,531.0	3,234.6	4,816.6
Cost of Material Consumed	647.3	1,278.9	1,610.7	1,811.5	2,669.4
Subcontracting Charges	106.9	168.9	250.1	204.5	358.6
Changes in inventories of FG & WIP	(20.8)	(54.3)	43.4	(2.3)	39.5
Employee Benefit Expenses	144.2	187.9	274.5	501.5	719.2
Other Expenses	220.3	287.1	352.3	719.4	1,030.0
EBITDA	129.6	346.7	800.5	1,048.6	1,616.3
Other Income	16.5	146.6	-	-	12.2
Depreciation	27.9	26.5	34.6	73.3	116.6
EBIT	118.1	466.8	765.9	975.3	1,511.9
Interest	87.8	79.2	96.6	148.7	150.6
PBT	30.4	387.7	669.3	826.6	1,361.3
Tax	14.9	86.3	163.9	202.7	399.3
PAT	15.5	301.3	505.4	623.9	962.0
Reported EPS (INR)	0.54	8.66	13.3	13.94	19.02

ANNUAL BALANCE SHEET (Consolidated)



Particulars (INR Mn)	FY24	FY25	FY26
Equity & Liabilities:			
Shareholders' Funds	2,543.9	4,725.1	6,541.1
Share Capital	418.2	474.9	529.6
Other Equity	2,125.7	4,250.3	6,011.5
Non-Current Liabilities	573.7	615.8	462.7
Long Term Borrowings	555.2	514.7	315.6
Deferred Tax Liability (Net)	0.0	13.2	13.5
Lease Liability	9.0	69.0	109.5
Provision	9.5	18.9	24.1
Current Liabilities	1,737.6	1,968.3	1,941.1
Short Term Borrowings	280.4	272.4	451.8
Trade Payables	441.0	634.9	540.8
Short Term Provisions	9.2	21.9	30.8
Other Current Liabilities	1,006.9	1,039.1	917.8
TOTAL	4,855.2	7,309.2	8,944.9

Particulars (INR Mn)	FY24	FY25	FY26
Assets:			
Non - Current Assets	1,915.5	3,110.9	3,163.4
Property, Plant & Equipment	709.1	1,267.2	1,317.0
Right of Use Assets	97.0	355.2	388.5
Capital WIP	49.7	50.8	46.3
Goodwill	784.6	1,213.8	1,213.3
Investments	92.4	84.4	73.2
Deferred tax assets (net)	82.1	1.5	2.0
Other Non-Current Assets	100.7	138.0	123.2
Current Assets	2,939.7	4,198.4	5,781.6
Inventories	309.0	479.8	463.2
Trade Receivables	783.9	1,054.8	2,022.3
Cash & Cash Equivalents	303.3	270.4	673.8
Other Current Assets	1,543.5	2,393.3	2,622.2
TOTAL	4,855.2	7,309.2	8,944.9

PROFESSIONAL MANAGEMENT TEAM

He holds the position of **MANAGING DIRECTOR** of the company, leveraging his academic background with a Bachelor's in Engineering (B.E.) and a Master's in Marketing. His professional journey spans over 35 years, marked by invaluable experience in corporate management. His most recent role as managing director underscores his pivotal responsibility for overseeing all aspects of the company's operations and strategic growth.

MR. RANJIT LALA



Mr. Anil Karnad

He serves as the **WHOLE-TIME DIRECTOR (OPERATIONS)** of the company, holding a degree in B.E. (Production Engineering). His extensive career spans multiple sectors including Oil & Gas, Fertilizers, Power, and Chemicals. Currently, he oversees all facets of operational delivery, encompassing production, quality assurance, engineering, procurement, subcontracting, as well as site erection and commissioning.



Mr. Vijaysankar Kartha

He is **DIRECTOR & CTO** at the company. With a robust entrepreneurial background in thermal engineering, project management, and business development, he acquired business management skills at XLRI, Jamshedpur, and mechanical engineering expertise from Kerala. Additionally, he pursued advanced management training at IIM Ahmedabad. He established M.E Energy Pvt. Ltd. in Pune, successfully expanding it into a \$10M enterprise serving clients worldwide.



Mr. M. R. Kazi

He holds the position of **PRESIDENT (MARKETING)** within the company, having achieved a Diploma in Mechanical Engineering. With a tenure that spans since 1986, he brings extensive experience and expertise to his role.



Mr. Sachin Vijayakar

He serves as the **CHIEF FINANCIAL OFFICER** of the company, having earned his Bachelor of Commerce degree. He has been a valued member of the company since 1985.

OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS ^(1/5)



Customized Industrial Drying System



Rotary Dryers & Coolers



Calciners



Fluid Bed Dryers



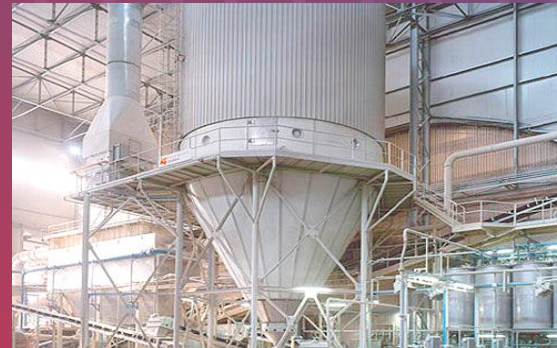
Flash Dryers



Paddle Dryers



Vibrating Fluid Bed Dryers



Spray Dryers



Band Dryers

OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS ^(2/5)



Customized Package System



Air / Gas / Liquid Drying Systems



Solvent / Vapour Recovery Systems



Vibratory Feeders



Instrument Utility Gas Drying Systems

OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS ^(3/5)



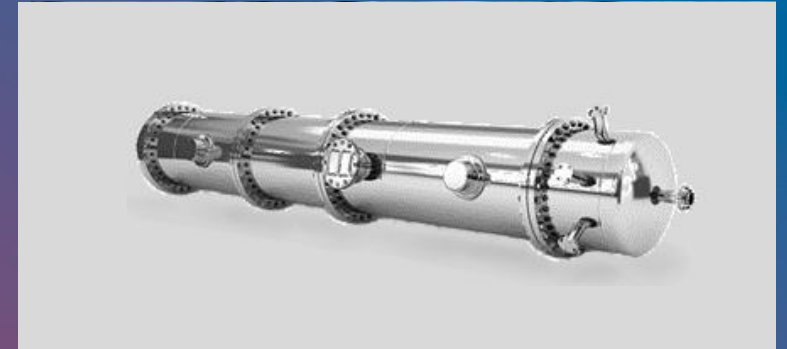
Fabricated and Large Critical Equipment



Pressure Vessels



Heat Exchangers



Columns



Reactors



Silos



Oil Field Systems

OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS (4/5)



Energy Efficiency Systems



Fired Energy Systems



Special Energy Systems



Energy Savings Systems

Radio Frequency Solutions



RF Drying Systems

OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS ^(5/5)



Standard Products



Tea Dryers



Sludge & Paddle Dryers



Sugar Dryers



Coconut Dryers

Other Products



Centrifugal Fans



Mechanised Withering System (Tea Leaf)



CONTACT US

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